



Specialized Loan Servicing LLC ("SLS") Home Affordable Foreclosure Alternative (HAFA) Matrix

All servicers that have signed agreements with the U.S. Department of the Treasury (Treasury) to participate in the Home Affordable Modification Program (HAMP) must consider eligible borrowers who do not qualify for HAMP for other foreclosure prevention options including Home Affordable Foreclosure Alternatives (HAFA) which includes short sale and deed-in-lieu. However, each servicer has some discretion in determining additional eligibility criteria and certain program rules. In order to assist borrowers and their representatives in understanding any unique components of a servicer's HAFA Policy, Treasury, has developed this HAFA Matrix. The summary information in this matrix is prepared solely by Specialized Loan Servicing LLC ("SLS") and does not represent any determination by the Treasury as to the servicer's compliance with the Treasury's policies and guidance for HAFA. Treasury does not endorse any language or policy described in this matrix. Any questions regarding the information contained in this matrix should be directed solely to SLS.

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	Last Updated: November 2012	
ELIGIBILITY	Your first lien mortgage loan may be eligible for the Home Affordable	
REQUIREMENTS	Foreclosure Alternatives (HAFA) program if:	
	 Your mortgage is a loan originated on or before January 1, 2009 	
	 The property is your current principal residence OR the property 	
	has been vacant or rented within the last 12 months and you have	
	not purchased another home during this 12 month period	
	The property is not condemned	
	 The amount you owe on your first mortgage is equal to or less 	
	than:	
	o 1 Unit: \$729,750	
	o 2 Units: \$934,200	
	o 3 Units: \$1,129,250	
	o 4 Units: \$1,403,400	
	Your mortgage loan is 60 days or more past due or default is	
	imminent (loss of employment, divorce, etc.) if less than 60 days	
	past due	
	Your property is subject to a pending foreclosure sale	
	 Your mortgage loan is owned by a HAMP participating investor 	
	You are willing to list your property for sale	
	You owe more than the value of your property	
DOCUMENTATION	Preapproved Short Sale Notification (SSN)	
REQUIREMENTS	Hardship Affidavit (including Dodd Frank Certification/Request for	
	Mortgage Assistance (RMA))	
	Evidence of residency	
	Subordinate lien documentation	
	Form of income verification, including but not limited to: pay	
	stubs, bank statements, tax returns, profit and loss statements for self-employed borrowers	

Existing Offer Submitted Using and Alternative Request for Approval of She Sale (Alternative RASS) Same documents as preapproved short sale plus: • Accepted purchase contract	<u>ort</u>
Same documents as preapproved short sale plus:	
Accepted purchase contract	
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 Other offer documents or subordinate lien information 	
Imminent Default – List any additional income or asset verification	
requirements for current borrowers at risk of imminent default.	
/ALUATIONS Establishing Property Value —An interior Broker's Price Opinion (BPO) will I	oe
obtained to establish current property value if one is not on file that is less	
than 45 days old	
<u>Disputed Valuations</u> – If you wish to dispute the property value obtained,	
please provide the following documentation:	
 Required documentation includes, but is not limited to: 	
 Comparable listings and sales, 	
 Appraisal 	
 Any applicable repair bids 	
 Any other documents which would support your clain 	า
 Please address any questions and concerns to the SLS Custom 	er
Resolution Department at 1-800-306-6059, email	
CRDocs@sls.net, or fax to 1720-241-7526	
A Resolution Letter regarding your dispute will be issued to your dispute will be issued to your dispute.	u
within 30 days of the date your dispute is received.	
Price Reduction Review During Marketing Period – A new BPO will be orde	red
every 45 days. If the value of your property has decreased, you will be	
notified of the new value determination in order to confirm the new list pr	ice
or acceptable sale proceeds, not to be higher than the minimum acceptab	
net proceeds stated in the initial Short Sale Agreement.	
PAYMENTS You will not be required to make partial payments during the marketing	
period unless your loan is owned by FHLMC, in which case a payment equa	al to
MARKETING 31% of your DTI will be required.	
PERIOD	
Deed to Lieu. A HAEA Deed to Lieu in place a will block to be assessed to	
Deed-In-Lieu — A HAFA Deed-In-Lieu is also available to borrowers who	·h a
DIL) POLICY / entered into a Short Sale Agreement and were un able to successfully sell	tne
property. In order to pursue the HAFA Deed-In-Lieu:	
• You must be able to convey clear and marketable title	
You must vacate your property and leave it in broom swept condit	ion
within 30 days after the approval is issued	
Timeframe for marketing and vacancy – if ,within 120 days from	
receipt of the executed Short Sale Agreement, your property is no	
successfully sold, the DIL process will start immediately, as long as	all
other requirements are met.	

AVERACE	Following are approximate timeframes for processing various aspects of a
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TIMELINES	HAFA short sale:
	 Submission of required income/eligibility documentation – 14
	calendar days
	 Acknowledgement - 10 calendar days
	 Review of SSN – 30 calendar days
	Borrower return of SSN – 14 calendar days
	 Marketing period and submission of purchase contract – 120
	calendar days
	 Servicer's approval of purchase contract – 30 calendar days or 10
	calendar days if consistent with pre-approved terms
	 Borrower's submission of Hardship Affidavit or other offer
	documentation – 14 calendar days
	 Escrow and Closing – 45 calendar days
CONTACT	If you have questions about the HAFA process, please contact the SLS
INFORMATION	Customer Resolution Department at 1-800-306-6059, email inquiries to
	CRDocs@sls.net or fax inquires to 1-720-241-7526. Inquiries can include,
	but are not limited to:
	General HAFA questions
	Valuation appeals
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	Transaction status
	Escalation of complaints concerns
	For FHLMC loans, please call 1-800-FREDDIE
	For FNMA loans, please call 1-800-7FANNIE
	For FHA loans, please contact the FHA National Servicing Center at 1-877-622-
	8525
	For all Non-GSE loans, please contact the HAMP Solution Center by phone at
	1-266-939-4469, by fax at 1-240-599-3883, or by email at
	escalations@hmpadmin.com.
THIRD PARTY	You may interface with the following vendors:
VENDORS	
	Homeowner's HOPE™ Hotline: 1-888-995-HOPE (4673)
	The Homeowner's HOPE™ Hotline offers free HUD-certified counseling
	services and is available 24/7 in English and Spanish. Other languages are
	available by appointment.
SERVICER	/ TPT
DISCLOSURE	BANKRUPTCY NOTICE - If you are a customer in bankruptcy or a customer
	who has received a bankruptcy discharge of this debt: please be advised that
	this notice is to advise you of the status of your mortgage loan. This notice
	constitutes neither a demand for payment nor a notice of personal liability to
	any recipient hereof, who might have received a discharge of such debt in
	accordance with applicable bankruptcy laws or who might be subject to the
	automatic stay of Section 362 of the United States Bankruptcy Code. However,
	it may be a notice of possible enforcement of the lien against the collateral property, which has not been discharged in your bankruptcy. If you have
	questions, please contact us at 1-800-306-6057.
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